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OSSO STAFF CASH IN ON E-LEARNING CHALLENGE FROM UNIVERSAL LIGHTING TECHNOLOGIES

Sales Personnel Earn Gift Cards for Online Education, Plus Chance for 37" LCD HDTV!

NASHVILLE, Tenn. (December 6, 2011) – Universal Lighting Technologies congratulates Bernhard Hartmann of OSSO in Belleville, Ontario, for winning the grand prize in the recent e-Learning Center challenge. He's now the proud owner of a new 37" LCD Panasonic HDTV.

As part of the challenge, every OSSO employee in Ontario was eligible to receive \$10, \$25, and \$50 VISA gift cards simply for completing online educational courses at Universal Lighting Technologies' award-winning e-Learning Center, but only one lucky person could win the random drawing for the Panasonic television. No less than 34 employees took advantage of the opportunity, completing at least one of the e-Learning Center's six accredited modules: Ballast Basics I, Ballast Basics II, Universal Product Overview, HID, DCL, and eHID. OSSO's General Manager Jim Wamsley handed out the gift cards, alongside Lazar Petrov with Universal Lighting Technologies and Bill Eckersley with Humerlec, and then Wamsley drew Hartmann's name for the grand prize.

"Christmas came early for our distribution channel partners at OSSO," said Petrov. "We think it's important to reward sales staff for continuing their professional education. We had a tremendous turnout for the e-Learning Center challenge at OSSO, and we plan to repeat our success throughout the Canadian marketplace. We look forward to providing similar opportunities for additional distributors in 2012."

To contact Lazar Petrov, please email lpetrov@unvlt.com, or you may visit Universal Lighting Technologies online at www.unvlt.com or call 1-800-BALLAST.

For more than six decades, Universal Lighting Technologies, Inc., has been bringing power and precision to the world's most innovative lighting. Headquartered in Nashville, Tenn., with operations and distribution worldwide, the products of Universal Lighting Technologies are marketed under the Universal® and Triad® brand names. A subsidiary of Panasonic Electric Works Co., Ltd., and a member of the Panasonic Group, Universal Lighting Technologies is focused on designing, manufacturing, and distributing the industry's finest lighting ballasts and controls. Universal Lighting Technologies — *Energy Intelligence in Lighting.*

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