

For Immediate Release

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**Universal Lighting Technologies Taps
New Senior Vice President of Sales**

Joe Damiani To Head The Universal Lighting Sales Force

NASHVILLE, Tenn. (January 18, 2005) – Universal Lighting Technologies, a leading manufacturer of lighting ballasts and controls, recently named Joe Damiani to serve as the Senior Vice President of Sales.

Joe has been in the lighting industry for more than 22 years selling wiring devices, lighting fixture accessories and specialty lamps. He has been with Universal Lighting for more than eight years, and was promoted from his position as Vice President of OEM Sales.

As Senior Vice President of Sales, Joe will be responsible for all domestic and international sales for Universal Lighting. Joe graduated from Iona College in New Rochelle, NY, with a degree in business administration. He currently resides in Southbury, Conn.

For nearly six decades, Universal Lighting Technologies, Inc., has been bringing power and precision to the world's most innovative lighting. Headquartered in Nashville, Tenn., with operations and distribution worldwide, the products of Universal Lighting Technologies are marketed under the Universal® and Triad® brand names. Universal Lighting Technologies is focused on designing, manufacturing and distributing the industry's finest lighting ballasts and controls. Universal Lighting Technologies – *The Power to Light. The Power to Lead.*

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