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**FOR IMMEDIATE RELEASE**

## **BRUCE SPENCER RISES TO VICE PRESIDENT OF DISTRIBUTION SALES AT UNIVERSAL LIGHTING TECHNOLOGIES**

**NASHVILLE, Tenn. (Oct. 18, 2010)** – Universal Lighting Technologies is promoting Bruce Spencer to Vice President, Distribution Sales, from his current position as Senior Director, Distribution Sales U.S. In his new role, Spencer will oversee the sale of all Universal and Vossloh-Schwabe products within the distribution channel throughout the United States. The change is in line with Universal’s strategic commitment to grow the current distribution channel.

“Bruce has been a critical part of our success within the distribution channel, which has continued to grow despite a tough economic environment,” said Joe Damiani, Senior Vice President, Sales. “We have the utmost confidence in his talents as a manager and his strategic thinking to strengthen and reinforce our continuing goals.”

Spencer has a proven track record of increasing sales and profits, building strong sales teams, and increasing market share. With more than 25 years of experience in the industry in both electrical distributor and manufacturer roles, he is committed to removing barriers and obstacles that are impeding sales. Before coming to Universal Lighting Technologies, Spencer previously served as a Director of Sales for California with Graybar.

For more information on Universal Lighting Technologies, visit [www.unvlt.com](http://www.unvlt.com).

For more than six decades, Universal Lighting Technologies, Inc., has been bringing power and precision to the world’s most innovative lighting. Headquartered in Nashville, Tenn., with operations and distribution worldwide, the products of Universal Lighting Technologies are marketed under the Universal® and Triad® brand names. Universal Lighting Technologies is focused on designing, manufacturing and distributing the industry’s finest lighting ballasts and controls. Universal Lighting Technologies—*Energy Intelligence in Lighting*.

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